

# INDUSTRIOS

## MANUFACTURING A BETTER BOTTOM LINE

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### For Immediate Release

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### **INDUSTRIOS knocks out the competition in Daytech Limited's search for a new manufacturing operations solution integrated with Sage Accpac ERP**

Oakville, Ontario, November 17, 2009 - IndustriOS Software is pleased to announce that it has won a new contract with Daytech Limited, North America's leading manufacturer of transit and bike shelters, canopies and kiosks. Daytech selected our manufacturing and operations solution INDUSTRIOS to manage all aspects of their make-to-order and configure-to-order business where they manufacture shelters with many interchangeable components using unique extrusions that simplify assembly and ensure fast installation.

Daytech had several key requirements INDUSTRIOS was able to meet that set it apart from the competition. The aluminum parts in Daytech's shelters are powder-coated in an ISO-9001 facility, considered by many to be the finest facility of its kind in North America. The subcontractor functionality offered by INDUSTRIOS provided the tracking and control mechanisms Daytech required to ensure these parts were sent out and received back in time to meet their production deadlines along with keeping accurate subcontract costs on each job, quickly, easily and seamlessly.

The Daytech team expects to improve operations and save considerable time through the functionality offered by INDUSTRIOS and Sage Accpac ERP. Immediate savings will come from the Subcontract Workbench, quoting that allows them to embed production plans into a quote and modify as needed, and having packing slips that itemize the components shipped with a finished product so the items can be verified at the location of the on-site assembly. Dion McGuire, President and C.O.O. at Daytech said, "We are very pleased to have a professional and experienced company like IndustriOS help Daytech transition our business to the next level."

"As with most manufacturers offering make-to-order and configure-to-order product lines, it is important to implement a system that can meet the needs of both aspects of the business to leverage common processes and inventory, eliminate duplication and provide a complete end-to-end solution that can grow as the business grows," according to Eva DeGasperis, Vice President, IndustriOS Software. "For a company like Daytech operating production facilities and delivering products that require on-site assembly, a seamless solution like INDUSTRIOS and Sage Accpac ERP is a necessity to continue to provide quality products, quickly, cost effectively and profitably. We are excited to have a long standing reputable organization like Daytech recognize the strength and capabilities of INDUSTRIOS to manage all aspects of their business."

#### About Daytech Limited

Daytech Limited is North America's leading manufacturer of transit shelters, bicycle shelters, smoking shelters, canopies, kiosks, street furniture and related signage. Daytech has well over 60,000 product installations in every corner of the continent, and a manufacturing heritage over 100 years. The privately-held company has its headquarters and manufacturing plant in Toronto.

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About IndustriOS Software, Inc.

IndustriOS Software, Inc. has a 13-year history of providing manufacturers with solutions to manage their operations, improve customer service, and streamline and simplify daily activities in their organizations. The mission at IndustriOS continues to focus on the unique requirements of small to mid-sized companies and provide solutions that enable customers to grow and prosper through better informed business decisions.

For further information, visit [www.industrios.com](http://www.industrios.com), e-mail at [info@industrios.com](mailto:info@industrios.com), or call (866) 275-9028.